

Dwellings Median Price Comparison Over Last 10 Years

| District | Dec 2001 | Dec 2002 | Dec 2003 | Dec 2004 | Dec 2005 | Dec 2006 | Dec 2007 | Dec 2008 | Dec 2009 | Nov 2010 | Dec 2010 |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Northland | \$162,500 | \$167,500 | \$195,000 | \$220,000 | \$290,000 | \$290,500 | \$335,000 | \$312,500 | \$306,000 | \$310,000 | \$296,000 |
| Auckland | \$255,000 | \$267,750 | \$325,000 | \$350,000 | \$395,000 | \$422,500 | \$460,000 | \$440,000 | \$470,000 | \$477,000 | \$455,000 |
| Waikato/BOP | \$168,000 | \$176,000 | \$195,000 | \$230,000 | \$269,000 | \$300,000 | \$330,000 | \$302,800 | \$320,000 | \$319,400 | \$315,000 |
| Hawkes Bay | \$140,000 | \$156,250 | \$178,000 | \$225,000 | \$251,000 | \$255,000 | \$273,267 | \$265,000 | \$290,000 | \$269,000 | \$285,000 |
| Manawatu/Wanganui | \$110,500 | \$102,000 | \$134,250 | \$150,000 | \$184,500 | \$215,000 | \$244,000 | \$223,500 | \$230,000 | \$232,500 | \$220,000 |
| Taranaki | \$108,000 | \$115,000 | \$136,250 | \$186,000 | \$230,000 | \$270,000 | \$260,000 | \$260,000 | \$280,000 | \$265,000 | \$268,000 |
| Wellington | \$195,250 | \$213,700 | \$240,500 | \$276,250 | \$316,000 | \$365,000 | \$370,000 | \$370,000 | \$400,000 | \$400,000 | \$400,000 |
| Nelson/Marlborough | \$148,500 | \$175,500 | \$286,000 | \$265,000 | \$281,000 | \$320,000 | \$338,000 | \$300,000 | \$343,500 | \$330,000 | \$327,000 |
| Canterbury/Westland | \$147,000 | \$151,750 | \$190,000 | \$232,250 | \$263,000 | \$290,000 | \$315,000 | \$299,000 | \$320,000 | \$307,000 | \$305,000 |
| Central Otago Lakes | \$205,000 | \$240,000 | \$375,000 | \$350,000 | \$490,000 | \$422,500 | \$419,000 | \$427,500 | \$432,500 | \$421,000 | \$400,000 |
| Otago | \$89,500 | \$103,000 | \$145,500 | \$194,250 | \$205,000 | \$229,000 | \$250,050 | \$230,000 | \$230,000 | \$230,000 | \$235,000 |
| Southland | \$63,000 | \$75,000 | \$96,000 | \$122,250 | \$140,000 | \$150,000 | \$191,000 | \$166,000 | \$184,000 | \$189,000 | \$184,000 |
| New Zealand Total | \$179,000 | \$192,000 | \$228,500 | \$260,000 | \$295,000 | \$330,000 | \$345,000 | \$328,500 | \$360,000 | \$360,000 | \$352,000 |

Total Dwellings Sales Comparison Over Last 10 Years

| District | Dec 2001 | Dec 2002 | Dec 2003 | Dec 2004 | Dec 2005 | Dec 2006 | Dec 2007 | Dec 2008 | Dec 2009 | Nov 2010 | Dec 2010 |
|---------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Northland | 170 | 216 | 284 | 255 | 213 | 231 | 147 | 116 | 113 | 108 | 95 |
| Auckland | 1,953 | 2,510 | 2,672 | 2,562 | 2,123 | 2,779 | 1,665 | 1,269 | 1,646 | 1,789 | 1,428 |
| Waikato/BOP | 861 | 1,365 | 1,535 | 1,639 | 1,131 | 1,252 | 852 | 613 | 715 | 662 | 620 |
| Hawkes Bay | 201 | 302 | 369 | 295 | 252 | 267 | 246 | 166 | 182 | 175 | 169 |
| Manawatu/Wanganui | 366 | 319 | 428 | 459 | 404 | 402 | 289 | 212 | 204 | 232 | 177 |
| Taranaki | 145 | 173 | 232 | 265 | 153 | 199 | 150 | 125 | 141 | 145 | 104 |
| Wellington | 754 | 907 | 857 | 934 | 791 | 977 | 598 | 489 | 548 | 670 | 586 |
| Nelson/Marlborough | 294 | 337 | 286 | 270 | 238 | 272 | 249 | 189 | 195 | 213 | 159 |
| Canterbury/Westland | 759 | 984 | 1,260 | 1,172 | 1,021 | 1,209 | 825 | 705 | 754 | 684 | 637 |
| Central Otago Lakes | 134 | 121 | 99 | 117 | 119 | 139 | 124 | 84 | 95 | 75 | 67 |
| Otago | 277 | 348 | 390 | 356 | 275 | 306 | 260 | 221 | 231 | 260 | 231 |
| Southland | 167 | 198 | 257 | 222 | 186 | 212 | 192 | 113 | 133 | 125 | 124 |
| New Zealand Total | 6,081 | 7,780 | 8,669 | 8,546 | 6,906 | 8,245 | 5,597 | 4,302 | 4,957 | 5,138 | 4,397 |

Dwellings Medians Days To Sell Comparison Over Last 10 Years

| District | Dec 2001 | Dec 2002 | Dec 2003 | Dec 2004 | Dec 2005 | Dec 2006 | Dec 2007 | Dec 2008 | Dec 2009 | Nov 2010 | Dec 2010 |
|---------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Northland | 85 | 54 | 46 | 33 | 38 | 42 | 45 | 52 | 45 | 61 | 88 |
| Auckland | 43 | 27 | 24 | 31 | 28 | 29 | 34 | 37 | 31 | 35 | 33 |
| Waikato/BOP | 49 | 48 | 29 | 29 | 28 | 37 | 41 | 54 | 42 | 59 | 53 |
| Hawkes Bay | 37 | 32 | 24 | 40 | 32 | 32 | 51 | 52 | 42 | 56 | 50 |
| Manawatu/Wanganui | 41 | 43 | 24 | 25 | 23 | 27 | 43 | 67 | 42 | 50 | 53 |
| Taranaki | 41 | 35 | 27 | 24 | 36 | 30 | 41 | 51 | 41 | 49 | 64 |
| Wellington | 35 | 27 | 24 | 28 | 23 | 22 | 34 | 48 | 28 | 36 | 38 |
| Nelson/Marlborough | 45 | 21 | 23 | 39 | 38 | 26 | 35 | 46 | 32 | 49 | 42 |
| Canterbury/Westland | 42 | 30 | 20 | 23 | 25 | 26 | 33 | 44 | 29 | 41 | 36 |
| Central Otago Lakes | 41 | 28 | 25 | 44 | 41 | 42 | 41 | 63 | 47 | 56 | 44 |
| Otago | 44 | 23 | 19 | 22 | 27 | 29 | 34 | 47 | 29 | 35 | 38 |
| Southland | 37 | 17 | 15 | 27 | 24 | 24 | 26 | 37 | 34 | 37 | 40 |
| New Zealand Total | 43 | 31 | 23 | 29 | 27 | 29 | 36 | 45 | 33 | 40 | 39 |

Residential Value Of Sales By District

| District | Value |
|---------------------|-----------------|
| Northland | \$35,473,425 |
| Auckland | \$806,544,070 |
| Waikato/BOP | \$231,360,383 |
| Hawkes Bay | \$55,419,395 |
| Manawatu/Wanganui | \$45,511,100 |
| Taranaki | \$32,153,500 |
| Wellington | \$262,684,427 |
| Nelson/Marlborough | \$58,966,500 |
| Canterbury/Westland | \$241,652,570 |
| Central Otago Lakes | \$47,308,000 |
| Otago | \$62,874,485 |
| Southland | \$24,883,760 |
| New Zealand Total | \$1,904,831,615 |

Dwellings & Sections Median Price By District

| District | Dwellings | Sections |
|---------------------|-----------|-----------|
| Northland | \$296,000 | \$142,250 |
| Auckland | \$455,000 | \$250,000 |
| Waikato/BOP | \$315,000 | \$157,000 |
| Hawkes Bay | \$285,000 | \$180,250 |
| Manawatu/Wanganui | \$220,000 | \$60,000 |
| Taranaki | \$268,000 | \$78,500 |
| Wellington | \$400,000 | \$200,000 |
| Nelson/Marlborough | \$327,000 | \$175,000 |
| Canterbury/Westland | \$305,000 | \$168,000 |
| Central Otago Lakes | \$400,000 | \$392,500 |
| Otago | \$235,000 | \$110,000 |
| Southland | \$184,000 | \$121,500 |
| New Zealand Total | \$352,000 | \$175,000 |

Dwellings Percentage Difference Over 12 Months

| District | Dec 2009 | Dec 2010 | % increase |
|---------------------|-----------|-----------|------------|
| Northland | \$306,000 | \$296,000 | -3.26 |
| Auckland | \$470,000 | \$455,000 | -3.19 |
| Waikato/BOP | \$320,000 | \$315,000 | -1.56 |
| Hawkes Bay | \$290,000 | \$285,000 | -1.72 |
| Manawatu/Wanganui | \$230,000 | \$220,000 | -4.34 |
| Taranaki | \$280,000 | \$268,000 | -4.28 |
| Wellington | \$400,000 | \$400,000 | 0.00 |
| Nelson/Marlborough | \$343,500 | \$327,000 | -4.80 |
| Canterbury/Westland | \$320,000 | \$305,000 | -4.68 |
| Central Otago Lakes | \$432,500 | \$400,000 | -7.51 |
| Otago | \$230,000 | \$235,000 | 2.17 |
| Southland | \$184,000 | \$184,000 | 0.00 |
| New Zealand Total | \$360,000 | \$352,000 | -2.22 |

Northland Medians and Numbers Sold

| | Dec 2006 | | Dec 2007 | | Dec 2008 | | Dec 2009 | | Nov 2010 | | Dec 2010 | |
|-------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Whangarei County | \$400,000 | 27 | \$430,000 | 16 | \$400,000 | 17 | \$425,000 | 10 | \$397,500 | 18 | \$281,000 | 13 |
| Whangarei City | \$285,000 | 104 | \$307,050 | 58 | \$273,000 | 53 | \$280,000 | 51 | \$290,000 | 51 | \$277,500 | 51 |
| <u>Northland</u> | <u>\$290,500</u> | <u>231</u> | <u>\$335,000</u> | <u>147</u> | <u>\$312,500</u> | <u>116</u> | <u>\$306,000</u> | <u>113</u> | <u>\$310,000</u> | <u>108</u> | <u>\$296,000</u> | <u>95</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Auckland Medians and Numbers Sold

| | Dec 2006 | | Dec 2007 | | Dec 2008 | | Dec 2009 | | Nov 2010 | | Dec 2010 | |
|------------------------------|-------------------------|---------------------|-------------------------|---------------------|-------------------------|---------------------|-------------------------|---------------------|-------------------------|---------------------|-------------------------|---------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| North Shore City | \$519,250 | 484 | \$516,000 | 280 | \$490,500 | 202 | \$526,500 | 320 | \$550,000 | 335 | \$550,000 | 297 |
| Waitakere City | \$350,000 | 382 | \$376,250 | 174 | \$375,000 | 173 | \$385,000 | 165 | \$380,000 | 216 | \$365,000 | 182 |
| Auckland City | \$476,000 | 837 | \$510,000 | 605 | \$490,000 | 476 | \$520,500 | 622 | \$543,500 | 702 | \$500,000 | 456 |
| Manukau City | \$383,000 | 627 | \$430,000 | 337 | \$431,000 | 229 | \$457,000 | 297 | \$445,000 | 295 | \$455,000 | 295 |
| Papakura District | \$325,750 | 96 | \$380,000 | 58 | \$358,000 | 41 | \$337,000 | 43 | \$371,250 | 26 | \$300,000 | 37 |
| <u>Metropolitan Auckland</u> | <u>\$425,000</u> | <u>2,426</u> | <u>\$460,000</u> | <u>1,454</u> | <u>\$440,000</u> | <u>1,121</u> | <u>\$480,000</u> | <u>1,447</u> | <u>\$490,000</u> | <u>1,574</u> | <u>\$465,000</u> | <u>1,267</u> |
| Rodney District | \$446,000 | 184 | \$500,000 | 114 | \$457,000 | 74 | \$465,000 | 101 | \$451,000 | 129 | \$432,000 | 89 |
| Franklin District | \$349,000 | 78 | \$379,000 | 48 | \$381,500 | 34 | \$344,500 | 62 | \$398,500 | 40 | \$393,000 | 40 |
| Thames/Coromandel | \$375,000 | 91 | \$470,000 | 49 | \$335,000 | 40 | \$353,200 | 36 | \$325,000 | 46 | \$340,000 | 32 |
| <u>Outer Auckland</u> | <u>\$415,000</u> | <u>353</u> | <u>\$460,000</u> | <u>211</u> | <u>\$420,000</u> | <u>148</u> | <u>\$405,000</u> | <u>199</u> | <u>\$420,000</u> | <u>215</u> | <u>\$410,000</u> | <u>161</u> |
| <u>Auckland</u> | <u>\$422,500</u> | <u>2,779</u> | <u>\$460,000</u> | <u>1,665</u> | <u>\$440,000</u> | <u>1,269</u> | <u>\$470,000</u> | <u>1,646</u> | <u>\$477,000</u> | <u>1,789</u> | <u>\$455,000</u> | <u>1,428</u> |

Key to fonts used: Suburb Local Council Region **REINZ District**

Waikato/BOP Medians and Numbers Sold

| | Dec 2006 | | Dec 2007 | | Dec 2008 | | Dec 2009 | | Nov 2010 | | Dec 2010 | |
|---------------------------|-------------------------|---------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Waikato Country | \$240,000 | 234 | \$272,600 | 154 | \$267,500 | 84 | \$283,000 | 120 | \$282,250 | 92 | \$275,000 | 83 |
| Hamilton City | \$318,000 | 311 | \$337,500 | 231 | \$314,500 | 186 | \$350,000 | 197 | \$324,000 | 165 | \$326,750 | 177 |
| Western BOP Country | \$390,000 | 87 | \$400,000 | 57 | \$322,500 | 42 | \$365,000 | 53 | \$405,000 | 50 | \$367,500 | 46 |
| Mount Maunganui/Papamoa | \$397,000 | 122 | \$450,500 | 76 | \$435,000 | 46 | \$440,000 | 59 | \$395,000 | 75 | \$410,000 | 49 |
| Tauranga | \$351,000 | 156 | \$362,000 | 94 | \$357,125 | 64 | \$337,500 | 95 | \$328,150 | 98 | \$379,500 | 84 |
| Rotorua | \$249,000 | 114 | \$255,000 | 91 | \$230,000 | 67 | \$215,100 | 63 | \$265,000 | 59 | \$220,000 | 55 |
| Taupo | \$340,000 | 71 | \$382,500 | 36 | \$345,000 | 36 | \$346,500 | 30 | \$316,000 | 34 | \$315,000 | 38 |
| King Country | \$145,000 | 23 | \$217,000 | 10 | \$141,500 | 8 | \$109,500 | 8 | \$131,000 | 12 | \$130,000 | 9 |
| Gisborne City | \$220,000 | 58 | \$257,500 | 34 | \$240,000 | 33 | \$252,500 | 48 | \$263,000 | 39 | \$223,000 | 33 |
| Gisborne Country | \$215,000 | 3 | \$230,000 | 2 | \$280,000 | 3 | \$150,000 | 3 | | 0 | \$234,000 | 3 |
| Eastern BOP Country | \$233,000 | 73 | \$298,000 | 67 | \$267,500 | 44 | \$295,000 | 39 | \$271,000 | 38 | \$275,000 | 43 |
| <u>Waikato/BOP</u> | <u>\$300,000</u> | <u>1,252</u> | <u>\$330,000</u> | <u>852</u> | <u>\$302,800</u> | <u>613</u> | <u>\$320,000</u> | <u>715</u> | <u>\$319,400</u> | <u>662</u> | <u>\$315,000</u> | <u>620</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Hawkes Bay Medians and Numbers Sold

| | Dec 2006 | | Dec 2007 | | Dec 2008 | | Dec 2009 | | Nov 2010 | | Dec 2010 | |
|--------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Napier City | \$301,500 | 110 | \$309,000 | 99 | \$291,000 | 70 | \$313,750 | 76 | \$288,500 | 68 | \$315,088 | 78 |
| Hastings City | \$250,000 | 90 | \$281,000 | 81 | \$259,500 | 65 | \$306,500 | 65 | \$275,000 | 73 | \$290,000 | 55 |
| Hawkes Bay Country | \$131,000 | 21 | \$240,000 | 26 | \$135,000 | 7 | \$366,000 | 10 | \$360,000 | 10 | \$243,750 | 12 |
| <u>Hawkes Bay</u> | <u>\$255,000</u> | <u>267</u> | <u>\$273,267</u> | <u>246</u> | <u>\$265,000</u> | <u>166</u> | <u>\$290,000</u> | <u>182</u> | <u>\$269,000</u> | <u>175</u> | <u>\$285,000</u> | <u>169</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Manawatu/Wanganui Medians and Numbers Sold

| | Dec 2006 | | Dec 2007 | | Dec 2008 | | Dec 2009 | | Nov 2010 | | Dec 2010 | |
|---------------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Palmerston North City | \$260,000 | 153 | \$267,500 | 121 | \$250,000 | 91 | \$264,000 | 92 | \$275,500 | 109 | \$258,500 | 72 |
| Manawatu Country | \$181,000 | 36 | \$220,000 | 28 | \$212,000 | 25 | \$177,000 | 21 | \$215,000 | 24 | \$200,000 | 15 |
| <i>Manawatu</i> | <i>\$231,000</i> | <i>290</i> | <i>\$255,000</i> | <i>211</i> | <i>\$230,000</i> | <i>167</i> | <i>\$237,000</i> | <i>150</i> | <i>\$248,000</i> | <i>179</i> | <i>\$221,250</i> | <i>134</i> |
| <u>Manawatu Region</u> | <u>\$231,000</u> | <u>290</u> | <u>\$255,000</u> | <u>211</u> | <u>\$230,000</u> | <u>167</u> | <u>\$237,000</u> | <u>150</u> | <u>\$248,000</u> | <u>179</u> | <u>\$221,250</u> | <u>134</u> |
| Wanganui City | \$181,000 | 80 | \$195,000 | 57 | \$160,000 | 30 | \$206,500 | 32 | \$189,500 | 36 | \$175,000 | 29 |
| <i>Wanganui</i> | <i>\$175,500</i> | <i>112</i> | <i>\$194,400</i> | <i>78</i> | <i>\$172,500</i> | <i>45</i> | <i>\$207,000</i> | <i>54</i> | <i>\$185,000</i> | <i>53</i> | <i>\$197,000</i> | <i>43</i> |
| <u>Wanganui Region</u> | <u>\$175,500</u> | <u>112</u> | <u>\$194,400</u> | <u>78</u> | <u>\$172,500</u> | <u>45</u> | <u>\$207,000</u> | <u>54</u> | <u>\$185,000</u> | <u>53</u> | <u>\$197,000</u> | <u>43</u> |
| <u>Manawatu/Wanganui</u> | <u>\$215,000</u> | <u>402</u> | <u>\$244,000</u> | <u>289</u> | <u>\$223,500</u> | <u>212</u> | <u>\$230,000</u> | <u>204</u> | <u>\$232,500</u> | <u>232</u> | <u>\$220,000</u> | <u>177</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Taranaki Medians and Numbers Sold

| | Dec 2006 | | Dec 2007 | | Dec 2008 | | Dec 2009 | | Nov 2010 | | Dec 2010 | |
|------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Taranaki Country | \$260,000 | 29 | \$232,500 | 25 | \$164,000 | 17 | \$232,000 | 25 | \$190,000 | 23 | \$232,500 | 16 |
| New Plymouth City | \$320,000 | 96 | \$293,500 | 70 | \$280,000 | 66 | \$335,000 | 69 | \$290,000 | 69 | \$325,000 | 52 |
| <u>Taranaki</u> | <u>\$270,000</u> | <u>199</u> | <u>\$260,000</u> | <u>150</u> | <u>\$260,000</u> | <u>125</u> | <u>\$280,000</u> | <u>141</u> | <u>\$265,000</u> | <u>145</u> | <u>\$268,000</u> | <u>104</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Wellington Medians and Numbers Sold

| | Dec 2006 | | Dec 2007 | | Dec 2008 | | Dec 2009 | | Nov 2010 | | Dec 2010 | |
|--------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Wairarapa | \$236,750 | 102 | \$266,000 | 52 | \$240,000 | 44 | \$260,000 | 55 | \$258,000 | 55 | \$222,500 | 46 |
| Upper Hutt | \$306,500 | 90 | \$340,500 | 68 | \$265,000 | 35 | \$305,000 | 43 | \$360,000 | 60 | \$310,000 | 75 |
| Hutt Valley | \$330,000 | 165 | \$314,500 | 129 | \$360,000 | 97 | \$362,000 | 87 | \$348,750 | 118 | \$372,000 | 111 |
| Otaki / Paekakariki | \$343,000 | 196 | \$337,000 | 101 | \$317,500 | 69 | \$335,000 | 81 | \$350,000 | 101 | \$350,000 | 66 |
| Pukerua Bay / Tawa | \$365,000 | 91 | \$360,000 | 46 | \$385,000 | 42 | \$371,000 | 52 | \$395,750 | 76 | \$410,000 | 63 |
| Central Wellington | \$400,500 | 65 | \$415,000 | 49 | \$430,000 | 53 | \$484,000 | 52 | \$522,500 | 50 | \$459,500 | 44 |
| <u>Wellington</u> | <u>\$365,000</u> | <u>977</u> | <u>\$370,000</u> | <u>598</u> | <u>\$370,000</u> | <u>489</u> | <u>\$400,000</u> | <u>548</u> | <u>\$400,000</u> | <u>670</u> | <u>\$400,000</u> | <u>586</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Nelson/Marlborough Medians and Numbers Sold

| | Dec 2006 | | Dec 2007 | | Dec 2008 | | Dec 2009 | | Nov 2010 | | Dec 2010 | |
|--|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Nelson City Zone | \$311,250 | 94 | \$320,000 | 97 | \$270,000 | 73 | \$355,000 | 81 | \$340,000 | 91 | \$329,500 | 64 |
| <i>Nelson Council = Nelson City Zone PLUS Nelson Country, Richmond, Takaka & Motueka Zones</i> | \$332,000 | 174 | \$330,000 | 155 | \$296,000 | 115 | \$367,500 | 128 | \$342,500 | 136 | \$346,000 | 100 |
| Marlborough | \$305,000 | 98 | \$355,000 | 94 | \$312,000 | 74 | \$285,000 | 67 | \$300,000 | 77 | \$288,000 | 59 |
| <u>Nelson/Marlborough</u> | <u>\$320,000</u> | <u>272</u> | <u>\$338,000</u> | <u>249</u> | <u>\$300,000</u> | <u>189</u> | <u>\$343,500</u> | <u>195</u> | <u>\$330,000</u> | <u>213</u> | <u>\$327,000</u> | <u>159</u> |

Key to fonts used: Suburb Local Council Region **REINZ District**

Canterbury/Westland Medians and Numbers Sold

| | Dec 2006 | | Dec 2007 | | Dec 2008 | | Dec 2009 | | Nov 2010 | | Dec 2010 | |
|-----------------------------------|-------------------------|---------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Christchurch City | \$316,250 | 782 | \$336,000 | 527 | \$310,000 | 509 | \$347,250 | 506 | \$325,000 | 439 | \$330,500 | 426 |
| Rangiora | \$262,000 | 42 | \$284,000 | 34 | \$323,250 | 20 | \$276,000 | 35 | \$320,000 | 39 | \$327,500 | 24 |
| Nth Cant(All Nth&W Ofnthewaimk) | \$255,000 | 30 | \$297,155 | 16 | \$279,000 | 13 | \$272,500 | 23 | \$243,000 | 15 | \$285,000 | 10 |
| Cant Ctry(Alloth W&S To Midcan) | \$346,000 | 55 | \$390,000 | 43 | \$325,000 | 41 | \$380,600 | 33 | \$384,000 | 46 | \$357,500 | 30 |
| Mid Cant(Rakaia/R-Rangitata R) | \$228,000 | 67 | \$287,500 | 36 | \$237,500 | 22 | \$246,500 | 34 | \$212,500 | 34 | \$213,500 | 18 |
| Timaru | \$225,500 | 75 | \$234,000 | 52 | \$195,500 | 38 | \$218,000 | 42 | \$207,500 | 42 | \$215,000 | 47 |
| West Coast | \$172,825 | 56 | \$185,000 | 31 | \$225,000 | 23 | \$202,500 | 37 | \$201,000 | 36 | \$196,000 | 37 |
| Other Canterbury/Westland | \$240,000 | 427 | \$270,000 | 298 | \$247,750 | 196 | \$250,000 | 248 | \$258,000 | 245 | \$249,000 | 211 |
| <u>Outer Canterbury</u> | <u>\$240,000</u> | <u>427</u> | <u>\$270,000</u> | <u>298</u> | <u>\$247,750</u> | <u>196</u> | <u>\$250,000</u> | <u>248</u> | <u>\$258,000</u> | <u>245</u> | <u>\$249,000</u> | <u>211</u> |
| <u>Canterbury/Westland</u> | <u>\$290,000</u> | <u>1,209</u> | <u>\$315,000</u> | <u>825</u> | <u>\$299,000</u> | <u>705</u> | <u>\$320,000</u> | <u>754</u> | <u>\$307,000</u> | <u>684</u> | <u>\$305,000</u> | <u>637</u> |

Key to fonts used: Suburb Local Council Region **REINZ District**

Central Otago Lakes Medians and Numbers Sold

| | Dec 2006 | | Dec 2007 | | Dec 2008 | | Dec 2009 | | Nov 2010 | | Dec 2010 | |
|-----------------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|------------------|-------------------------|------------------|-------------------------|------------------|-------------------------|------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Central | \$355,000 | 74 | \$363,000 | 81 | \$376,500 | 40 | \$417,000 | 53 | \$347,500 | 35 | \$355,000 | 27 |
| Queenstown | \$580,000 | 65 | \$550,000 | 43 | \$450,500 | 44 | \$481,000 | 42 | \$480,000 | 40 | \$429,000 | 40 |
| <u>Central Otago Lakes</u> | <u>\$422,500</u> | <u>139</u> | <u>\$419,000</u> | <u>124</u> | <u>\$427,500</u> | <u>84</u> | <u>\$432,500</u> | <u>95</u> | <u>\$421,000</u> | <u>75</u> | <u>\$400,000</u> | <u>67</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Otago Medians and Numbers Sold

| | Dec 2006 | | Dec 2007 | | Dec 2008 | | Dec 2009 | | Nov 2010 | | Dec 2010 | |
|---------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| North Otago | \$195,000 | 45 | \$202,500 | 34 | \$188,000 | 21 | \$186,500 | 30 | \$207,000 | 26 | \$210,000 | 25 |
| Dunedin City | \$242,750 | 228 | \$260,000 | 208 | \$245,000 | 180 | \$243,000 | 185 | \$236,000 | 204 | \$249,500 | 179 |
| South Otago | \$165,000 | 27 | \$176,000 | 11 | \$162,500 | 16 | \$200,000 | 15 | \$168,500 | 26 | \$175,000 | 15 |
| East Otago | \$185,000 | 6 | \$231,000 | 7 | \$260,000 | 4 | \$305,000 | 1 | \$192,500 | 4 | \$182,500 | 12 |
| <u>Otago</u> | <u>\$229,000</u> | <u>306</u> | <u>\$250,050</u> | <u>260</u> | <u>\$230,000</u> | <u>221</u> | <u>\$230,000</u> | <u>231</u> | <u>\$230,000</u> | <u>260</u> | <u>\$235,000</u> | <u>231</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Southland Medians and Numbers Sold

| | Dec 2006 | | Dec 2007 | | Dec 2008 | | Dec 2009 | | Nov 2010 | | Dec 2010 | |
|-------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Invercargill | \$164,000 | 138 | \$199,000 | 125 | \$152,000 | 75 | \$189,025 | 86 | \$195,000 | 84 | \$180,000 | 81 |
| Gore | \$124,500 | 39 | \$164,500 | 28 | \$165,000 | 21 | \$141,000 | 29 | \$165,000 | 16 | \$183,000 | 19 |
| <u>Southland</u> | <u>\$150,000</u> | <u>212</u> | <u>\$191,000</u> | <u>192</u> | <u>\$166,000</u> | <u>113</u> | <u>\$184,000</u> | <u>133</u> | <u>\$189,000</u> | <u>125</u> | <u>\$184,000</u> | <u>124</u> |

Key to fonts used: Suburb Local Council Region **REINZ District**

National Sales Distribution

| Price Band | Dec 2008 | Dec 2009 | Nov 2010 | Dec 2010 |
|-----------------------|-------------|-------------|-------------|-------------|
| Under \$400,000 | 2809 | 2886 | 2996 | 2620 |
| \$400,000 - \$599,999 | 995 | 1289 | 1275 | 1106 |
| \$600,000 - \$999,999 | 390 | 617 | 663 | 517 |
| \$1 million and over | 108 | 165 | 204 | 154 |
| Total | 4302 | 4957 | 5138 | 4397 |